

COMPENSATION PLAN DEFINITIONS

ASSOCIATE TYPE ID	ASSOCIATE TYPE NAME	NOTES				
1	Partner	Eligible for all commissions; can enroll all associate types				
1	Retail Customer	Not eligible for commissions; cannot enroll any associate types				
TREE TYPE	TREE NAME	NOTES				
Enrollment	Enrollment	Includes all associate types				
Placement	Binary	Includes only Partners				
BASE VOLUME	DESCRIPTION	NOTES				
QV	Qualifying Volume	Amount of volume in the QV Field from Inventory Table, used for rank qualifications and commission active status				
cv	Commissionable Volume	Amount of volume in the CV Field from Inventory Table; used for commission payout				
PERSONAL VOLUME	DESCRIPTION	CALCULATION				
PPV	Personal Purchase Volume	Volume (QV) from my personal purchases only				
RV	Retail Volume	Volume (QV) from my personally enrolled Retail Customers				
PV	Personal Volume	100% of Volume (QV) from my personal purchases and 50% of Volume from my Retail Customers purchases				
TREE VOLUME	DESCRIPTION	CALCULATION				



LLV	Lesser Leg Volume	Total Binary Volume (QV) from my smaller leg
LLET	Enroll Tree Left Leg Binary Volume	Binary Volume (QV) from my Enrollment Tree in my left leg
RLET	Enroll Tree Right Leg Binary Volume	Binary Volume (QV) from my Enrollment Tree in my right leg
LLROLL	Binary Tree Left Leg Rollover Volume	Left Leg Rollover Volume (CV) from the previous week
LLNEW	Binary Tree Left Leg New Volume	Left Leg Volume (CV) from the current week
LLTOTAL	Binary Tree Left Leg Total Volume	Left Leg Total Volume (CV)
RLROLL	Binary Tree Right Leg Rollover Volume	Right Leg Rollover Volume from the previous week (CV)
RLNEW	Binary Tree Right Leg New Volume	Right Leg Volume from the current week (CV)
RLTOTAL	Binary Tree Right Leg Total Volume	Right Leg Total Volume (CV)
PERIODS	DESCRIPTION	NOTES
		The day of the week your weekly
Weekly	Starts on Monday	period begins on
Weekly Monthly	Starts on Monday Standard Calendar Month	·
•	·	·
Monthly	Standard Calendar Month	·
Monthly Quarterly	Standard Calendar Month Standard Calendar Quarter	period begins on
Monthly Quarterly CORE RULES	Standard Calendar Month Standard Calendar Quarter DESCRIPTION	period begins on
Monthly Quarterly CORE RULES ACT50	Standard Calendar Month Standard Calendar Quarter DESCRIPTION Commission Active 50PV	NOTES 50 Personal Volume
Monthly Quarterly CORE RULES ACT50 ACT100	Standard Calendar Month Standard Calendar Quarter DESCRIPTION Commission Active 50PV Commission Active 100PV	NOTES 50 Personal Volume 100 Personal Volume
Monthly Quarterly CORE RULES ACT50 ACT100 ACT200	Standard Calendar Month Standard Calendar Quarter DESCRIPTION Commission Active 50PV Commission Active 100PV Commission Active 200PV	NOTES 50 Personal Volume 100 Personal Volume 200 Personal Volume Account is Active (not inactive,

threshold



ENROLLMENT TEAM BINARY VOLUME REQUIREMENTS

RANK NAME	PV	BINARY P.E. REQUIREMENTS	TOTAL VOL	STRONG MAX %	STRONG VOL	WEAK VOL	MAX LEG %	50% PER LEG VOL	WEEKLY BINARY CAP
Star Star	50	1 P.E. Active Partner in Left & Right Leg							\$200
Star 500	50	1 P.E. Active Partner in Left & Right Leg	500						\$300
Star 1000	50	1 P.E. Active Partner in Left & Right Leg	1,000						\$400
Bronze	50	1 PE Active Partner on Left Leg & Right Leg	2,000	90%	1,800	200	50%	1,000	\$500
Silver	50	1 PE Active Star	3,000	90%	2,700	300	50%	1,500	\$700
Gold	100	2 PE Active Stars	8,000	90%	7,200	800	50%	4,000	\$1,000
Ruby	100	3 PE Active Stars	15,000	90%	13,500	1,500	50%	7,500	\$1,500
Emerald	100	4 PE Active Stars	30,000	80%	24,000	6,000	50%	15,000	\$2,500
Diamond	200	5 PE Active Stars	60,000	80%	48,000	12,000	40%	24,000	\$5,000
Double Diamond	200	6 PE Active Stars	120,000	80%	96,000	24,000	40%	48,000	\$10,000
Triple Diamond	200	7 PE Active Stars	250,000	80%	200,000	50,000	40%	100,000	\$15,000
Black Diamond	200	8 PE Active Stars	500,000	80%	400,000	100,000	40%	200,000	\$25,000

RANK AND BINARY PAYOUT NOTES

- 1. Ranks calculated on Rolling 4-Wk Basis (autoship moving to 28 days)
- 2. Binary pay based on rank as soon as it is achieved.
- 3. Wholesale Customer Volume is paid out through Binary at 50% (goes fully upline)
- 4. Retail Customer Volume is not paid out through Binary, but 50% is added to the Weak Leg of Sponsor for Rank Qualification Purposes (to meet weak leg vol requirement)

ROLLOVER VOLUME NOTES

- 1. 1 million max rollover volume
- 2. Rollover volume banked for those that have enrolled with enrollment pack (Partners)
- 3. Volume flushes after no orders for 13 weeks (91 days)



COMP PLAN BONUSES

BONUS NAME	PAY PERIOD	PAY TO	PAY TREE	PAY ON	PAY TYPE	PAY AMOUNT CALCULATION	REQUIREMENTS (EARNER)	REQUIREMENTS (ORDERER)	BONUS NOTES
Retail Customer Bonus	Weekly	Partner	Enroll	Wholesale Cust (CV)	Percent	25%	Commission Active (50CV)	Retail Customer that has order with volume (CV)	50% of volume from Retail Customers flows into Binary (all the way up)
Partner Bonus	Weekly	Partner	Enroll	Enroll Pack Orders (Index 1)	Fixed	Enroll Pack (Challenge) - \$25 Enroll Pack (Wellness Pack) - \$35 Enroll Pack (Founder) - \$100	I enroll a partner on any enrollment pack and receive a Partner bonus.	Purchase of qualifying Enrollment Pack	Qualifying Enrollment Packs will have Index Field 1 Populated (with the amount that is to be paid when the packs is purchased.
Binary Team Bonus	Weekly	Partner	Binary	Lesser Leg (CV)	Percent	Star to Gold - 10% Ruby to Diamond - 11% Double Diam +% - 12%	Ranks as indicated	Partner that has order with volume (CV)	See Ranks tab for Binary Earnings caps. Only Partner Volume paid out in this bonus.
Check Match Bonus	Weekly	Partner	Enroll	Binary Earnings	Percent	Gen 1 - 15% Gen 2 - 10% Gen 3 - 5%	Gen 1 - Gold Gen 2 - Ruby Gen 3 - Emerald+	n/a	Pays percentage of Binary Team Bonus based on schedule in Requirements column.
Founder's Club Bonus	Quarterly	Partner	n/a	Silver +	Pool	1% of Total Quarterly CV	Founder's that hit the rank 2 of 3 months in quarter	Silver, Gold, Ruby 1 Share Emerald 2 Share Diamond & Above 3 Share	Each qualifier receives

Lifestyle Bonus	Receive your lifestyle bonus every week that you qualify at Bronze and above. Bonus is paid on the highest achieved rank	Bronze \$25 week	Silver \$50 week	Gold \$75 Week	Ruby \$100 Week	Emerald \$125 Week	Diamond \$150 Week	Double Diamond \$175 Week	Triple Diamond \$200 Week	\$250 Week
	Jeep Club Bonus* If applicable									
Jeep Club Bonus	+\$100 Month	+\$150 Month	+\$200 Month	+\$250 Month	+\$300 Month	+\$350 Month	+\$400 Month			