

# **COMPENSATION PLAN DEFINITIONS**

ASSOCIATE TYPE ID	ASSOCIATE TYPE NAME	NOTES			
1	Partner	Eligible for all commissions; can enroll all associate types			
1	Wholesale Customer	Not eligible for commissions; cannot enroll any associate types			
1	Retail Customer	Not eligible for commissions; cannot enroll any associate types			
TREE TYPE	TREE NAME	NOTES			
Enrollment	Enrollment	Includes all associate types			
Placement	Binary	Includes only Partners			
BASE VOLUME	DESCRIPTION	NOTES			
QV	Qualifying Volume	Amount of volume in the QV Field from Inventory Table, used for rank qualifications and commission active status			
cv	Commissionable Volume	Amount of volume in the CV Field from Inventory Table; used for commission payout			
PERSONAL VOLUME	DESCRIPTION	CALCULATION			
PPV	Personal Purchase Volume	Volume (QV) from my personal purchases only			
RV	Retail Volume	Volume (QV) from my personally enrolled Retail Customers and Wholesale Customers			
PV	Personal Volume	100% of Volume (QV) from my personal purchases and 50% of Volume from my Retail Customers and Wholesale Customer purchases			



TREE VOLUME	DESCRIPTION	CALCULATION
LLV	Lesser Leg Volume	Total Binary Volume (QV) from my smaller leg
LLET	Enroll Tree Left Leg Binary Volume	Binary Volume (QV) from my Enrollment Tree in my left leg
RLET	Enroll Tree Right Leg Binary Volume	Binary Volume (QV) from my Enrollment Tree in my right leg
LLROLL	Binary Tree Left Leg Rollover Volume	Left Leg Rollover Volume (CV) from the previous week
LLNEW	Binary Tree Left Leg New Volume	Left Leg Volume (CV) from the current week
LLTOTAL	Binary Tree Left Leg Total Volume	Left Leg Total Volume (CV)
RLROLL	Binary Tree Right Leg Rollover Volume	Right Leg Rollover Volume from the previous week (CV)
RLNEW	Binary Tree Right Leg New Volume	Right Leg Volume from the current week (CV)
RLTOTAL	Binary Tree Right Leg Total Volume	Right Leg Total Volume (CV)
PERIODS	DESCRIPTION	NOTES
Weekly	Starts on Monday	The day of the week your weekly period begins on
Monthly	Standard Calendar Month	
Quarterly	Standard Calendar Quarter	
CORE RULES	DESCRIPTION	NOTES
ACT50	Commission Active 50PV	50 Personal Volume
ACT100	Commission Active 100PV	100 Personal Volume
ACT200	Commission Active 200PV	200 Personal Volume
ACCTACT	In Good Standing	Account is Active (not inactive, terminated, suspended, etc.)
OTHER INFO	DESCRIPTION	NOTES

threshold



### **ENROLLMENT TEAM BINARY VOLUME REQUIREMENTS**

RANK NAME	PV	BINARY P.E. REQUIREMENTS	TOTAL	STRONG MAX %	STRONG VOL	WEAK VOL	MAX LEG %	PET VOL REQUIRED	UP TO WEEKLY
Star	50	1 P.E. Active Partner in Left & Right Leg							\$200
Star 500	50	1 P.E. Active Partner in Left & Right Leg	500						\$300
Star 1000	50	1 P.E. Active Partner in Left & Right Leg	1,000						\$400
Bronze	50	1 P.E. Active Star on left leg & Right leg	3,000	80%	2,400	600	50%	1,500	\$500
Silver	50	1 P.E. Active Star on left leg & Right leg	6,000	80%	4,800	1,200	50%	3,000	\$700
Gold	100	2 P.E. Active stars on Left leg & Right leg	15,000	80%	12,000	3,000	50%	7,500	\$1,000
Ruby	100	3 P.E. Active stars on Left leg & Right leg	30,000	80%	24,000	6,000	50%	15,000	\$1,500
Emerald	100	3 P.E. Active stars on Left leg & Right leg	60,000	80%	48,000	12,000	50%	30,000	\$2,500
Diamond	200	4 P.E. Active stars on Left leg & Right leg	100,000	80%	80,000	20,000	40%	40,000	\$5,000
Double Diamond	200	5 P.E. Avtive stars on Left leg & Right leg	200,000	80%	160,000	40,000	40%	80,000	\$10,000
Triple Diamond	200	5 P.E. Active stars on Left leg & Right leg	400,000	80%	320,000	80,000	40%	160,000	\$15,000
Black Diamond	200	6 P.E. Active stars on Left leg & Right leg	800,000	80%	640,000	160,000	40%	320,000	\$25,000

#### RANK AND BINARY PAYOUT NOTES

- 1. Ranks calculated on Rolling 4-Wk Basis (autoship moving to 28 days)
- 2. Binary pay based on rank as soon as it is achieved.
- 3. Wholesale Customer Volume is paid out through Binary at 50% (goes fully upline)
- 4. Retail Customer Volume is not paid out through Binary, but 50% is added to the Weak Leg of Sponsor for Rank Qualification Purposes (to meet weak leg vol requirement)

#### ROLLOVER VOLUME NOTES

- 1. 1 million max rollover volume
- 2. Rollover volume banked for those that have enrolled with enrollment pack (Partners)
- 3. Volume flushes after no orders for 13 weeks (91 days)



## **COMP PLAN BONUSES**

BONUS NAME	PAY PERIOD	PAY TO	PAY TREE	PAY ON	PAY TYPE	PAY AMOUNT CALCULATION	REQUIREMENTS (EARNER)	REQUIREMENTS (ORDERER)	BONUS NOTES
Retail Customer Bonus	Weekly	Partner	Enroll	Retail Cust (CV)	Percent	30%	Commission Active (50CV)	Retail Customer that has order with volume (CV)	No payout through binary of customer volume
Wholesale Customer Bonus	Weekly	Partner	Enroll	Wholesale Cust (CV)	Percent	20%	Commission Active (50CV)	Wholesale Customer that has order with volume (CV)	50% of volume from Wholesale Customers flow into Binary (all the way up)
Partner Bonus	Weekly	Partner	Enroll	Enroll Pack Orders (Index 1)	Fixed	Enroll Pack (Partner) - \$25 Enroll Pack (Builder) - \$50 Enroll Pack (Founder) - \$100	I enroll a Partner who enrolls 2 people (either leg and any pack).	Purchase of qualifying Enrollment Pack	Qualifying Enrollment Pack: will have Index Field 1 Populated (with the amount that is to be paid when the packs is purchased.
Duplication Bonus	Weekly	Partner	Binary	Enroll Team	Fixed	Partner Pk (\$249) - \$10 Builder Pk (\$499) - \$15 Founder Pk (\$999) - \$20	I enroll a Partner (pay based on pack of my enrolled partner) who enrolls 2 people (either leg and any pack), then I get the bonus listed on the left.	Pays only once per enrolled partner, but can be earned on each new Partner I bring in.	Pay is based on the pack purchased by my enrolling partner
Binary Team Bonus	Weekly	Partner	Binary	Lesser Leg (CV)	Percent	Star to Gold - 10% Ruby to Diamond - 11% Double Diam +% - 12%	Ranks as indicated	Partner that has order with volume (CV)	See Ranks tab for Binary Earnings caps.  Only Partner Volume paid out in this bonus.
Check Match Bonus	Weekly	Partner	Enroll	Binary Earnings	Percent	Gen 1 - 15% Gen 2 - 10% Gen 3 - 5%	Gen 1 - Gold Gen 2 - Ruby Gen 3 - Emerald+	n/a	Pays percentage of Binary Team Bonus based on schedule in Requirements column.
Founder's Club Bonus	Quarterly	Partner	n/a	Silver +	Pool	1% of Total Quarterly CV	Founder's that hit the rank 2 of 3 months in quarter	Silver, Gold, Ruby 1 Share Emerald 2 Share Diamond & Above 3 Share	Each qualifier receives