IVY LANE GOAL SHEET

CAR GOAL   PREMIUMS GOAL 65%

DATE

AIR FILTER   18%

CABINS   6%

WIPERS   12%

LIGHTS   12%

ROTATIONS   5%

12MONTHS   4%

BATTERIES   1%

RADIATOR   2%

11AM	CARS	
	TICKET	
	NOCR	
	PREM %	

3PM	CARS	
	TICKET	
	NOCR	
	PREM %	

CLOSE	CARS	
	TICKET	
	NOCR	
	PREM %	
	EMAIL %	
	VISUAL %	

To figure out the math for your store-
Take your car count goal for the day multiply it by . (service goal)
Example- 35 cars X .18 (Air filter goal) = 6.3. Your goal is then 7 per day

WHAT TRAINING WAS COMPLETED

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MARKET GOALS
UP 4 CARS, $18 CORE NOCR, 65% PREMIUMS, $78 TICKET, 60% EMAIL